

CASE STUDY



**How Prosure360 Simplified
Supplier Management for BPL Property**

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BPL Property are a specialist commercial property asset management consultancy who provide honest, expert advice on commercial asset management, property management and development.

BPL Property work with property owners and developers to establish deliverable asset management strategies; they also execute the asset management strategies efficiently, transparently, and diligently.

However, BPL were looking for a more efficient way to vet their suppliers and contractors. So, they turned to Prosure360 to simplify the supplier management process and improve compliance.



In the property sector, the need for effective supplier and contractor management is essential. This case study gives an in-depth overview of how BPL Property reduced risk, saved time, and simplified data management with Prosure360.

Spotlight on Steve Pearson

Steve Pearson is currently the Head of Property Management at BPL Property., heading up their portfolio of retail parks and ensuring smooth property management.

Steve has worked in commercial property management for over 30 years specialising in shopping centre and out of town retail park property and facilities management.

In his role, Steve has been involved with using Prosure360 to simplify and streamline the supplier management process.

“ Given the size of our company, managing all aspects effectively can be challenging. ”

Steve Pearson,
Head of Property Management,
BPL Property



Why did BPL Property choose Prosure360?

BPL wanted to streamline their compliance management processes in order to allow them to focus on delivering best service for their clients, which is what led them to use William Martin’s risk management software, [Meridian](#). They use Meridian to improve health and safety, carry out fire safety risk assessments, and drive compliance across the board.

Meridian consolidates all compliance documentation, making it easy for BPL Property to manage and track health and safety requirements. In essence, the platform allows them to print off actions raised from inspections and assessments, converting them to an Excel spreadsheet for easy tracking.

Checking supplier and contractor insurances and qualifications can be time-consuming and tedious. That's why BPL Property were looking for a better solution to streamline the supplier management process and save time.

Since Meridian integrates with BPL Property's existing systems, it was a key factor in their decision to adopt a supplier management system. Having worked with William Martin for the past 15 years, BPL Property felt confident that Prosure360 would be a great solution to simplify supplier and contractor management.

“ With the admin support that was offered as part of the Prosure360 package, it was a no brainer and I think it lifts BPL Property to another level. ”

Steve Pearson,
Head of Property Management,
BPL Property



“ It just takes us to a different level of compliance that we didn't have before. ”

Steve Pearson,
Head of Property Management,
BPL Property

What challenges has Prosure360 helped BPL Property overcome?

BPL Property wanted to have all their supplier insurances and documentation in one place, as this would save time and drive efficiencies.

Prosure360 saves BPL Property hours of time by handling all the administrative work relating to suppliers and contractors. With regular email updates, BPL Property

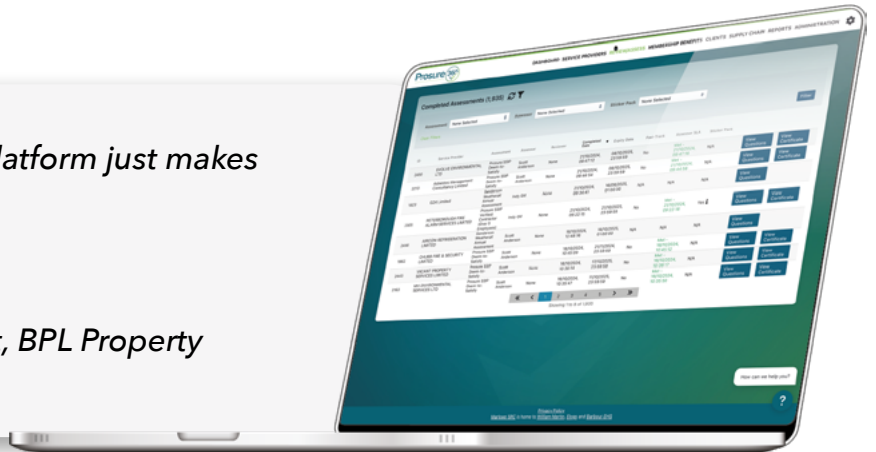
can stay informed about their suppliers and contractors.

With a single source of truth, BPL Property no longer need to chase suppliers and contractors for their insurances and other critical documents that are needed to ensure compliance.

How does the integration between Prosure360 and Meridian support BPL Property?

“ To have everything on one platform just makes everything so simple. ”

Steve Pearson,
Head of Property Management, BPL Property



At Prosure360, we understand the challenges organisations face when common data is required across multiple systems, leading to duplication, delay, and error. That’s why we take an [integrated approach](#), offering unrivalled transparency and unparalleled control.

The [integration between Prosure360 and Meridian](#) allows BPL Property to enjoy the convenience of having everything on one platform, making the supplier management process simple and efficient.



“ Previously, it was just a question of diarising and having to chase suppliers and contractors which can be difficult at the best of times. ”

Steve Pearson,
Head of Property Management,
BPL Property

What solutions does Prosure360 provide for BPL Property

Before using Prosure360, BPL Property had to manage all their suppliers manually, which was labour-intensive and time-consuming. By investing in Prosure360, BPL Property opened the door to a wealth of benefits and effective solutions that drive productivity and save time.

Reporting and Data Accessibility

“ Obviously, with everything being on one platform, data is just a click away. So, I can see at a glance where everything is and where we’re up to. ”

Steve Pearson,
Head of Property Management,
BPL Property



Prosure360 acts as a single source of truth, providing real-time data to help users stay informed about their suppliers and contractors.

BPL Property find that the Prosure360 platform allows them to easily access to data, making it simple to track compliance and contractor performance. Also, Prosure360 provide regular email updates, which helps BPL Property to stay informed.

Overall, Prosure360’s platform offers easy access to compliance data and updates, streamlining the supplier management process and enabling quick responses to non-compliant contractors.

Supplier Management and Selection

BPL Property select suppliers based on established relationships and performance, with Prosure360 helping to ensure compliance and avoid risks.

Since Prosure360 gather all the supplier risk assessments and insurances that are applicable, it gives BPL Property peace of mind that their suppliers and contractors are compliant.

Essentially, Prosure360 helps BPL Property to ensure compliance and avoid risks when selecting and monitoring suppliers and contractors.

“ Before discovering Prosure360, I worked with a contractor outside the platform, which led to some unexpected logistical challenges. Using a verified contractor through Prosure360 would have streamlined the process and ensured a smoother experience. ”

Steve Pearson,
Head of Property Management,
BPL Property

Mitigating Risk and Improving Compliance

One of the key benefits of Prosure360 is ensuring compliance with health and safety standards, which alleviates pressure on BPL Property.

Prosure360 helps prevent the use of non-compliant or unreliable contractors, reducing potential costs and penalties.

“ If I’m honest, it’s just purely and simply the compliance, health and safety. We’ve got a level of compliance that we didn’t have before. ”

Steve Pearson,
Head of Property Management,
BPL Property

“ Prosure 360 ensures all our suppliers provide full Health & Safety and Insurance documentation. ”

Steve Pearson,
Head of Property Management,
BPL Property



How Do BPL Property Describe the Prosure360 Platform?

BPL Property found the platform easy to use with minimal training required, which was crucial for their company. Ultimately, BPL Property find the Prosure360 interface user-friendly and straightforward, with all necessary functions easily accessible.

“ It’s dead easy to use and I didn’t require any training. Navigating the Prosure360 platform is so easy. ”

Steve Pearson,
Head of Property Management,
BPL Property



They also admit that navigating the Prosure360 platform is simple, and it provides all the functions they need. Not to mention, BPL Property also found the onboarding process straightforward given that Prosure360 handled most of the work.

The Head of Property Management simply had to send over an Excel spreadsheet of approved contractors to Prosure360, and we did all the legwork for them.

How Do BPL Property Describe the Relationship with Prosure360?

BPL Property describe the Prosure360 team as being proactive and supportive, ensuring that nothing gets dropped. They appreciate that the Prosure360 team continually updates them to keep them informed as well as making sure they have all the information they need from the BPL Property team.

By maintaining effective communication, BPL Property agree that the Prosure360 team have been helpful and supportive throughout the process.

Currently, BPL Property uses Prosure360 for basic compliance needs, such as risk assessments and insurances. However, they see potential for expanding the use of Prosure360 as the company grows and their needs evolve.

“ It just gives us that level of confidence and understanding that we’ve got all the documentation we need in one place. ”

Steve Pearson,
Head of Property Management,
BPL Property

accessible, Prosure360 enables BPL Property to make data-driven decisions that align with their goals.

“ The Prosure360 team have been great. They’re proactive and they continually update me and chase me for anything they need. So, that just means nothing gets missed. ”

Steve Pearson,
Head of Property Management,
BPL Property

Overall, BPL Property find that Prosure360 has:

- Saved time by handling administrative tasks and providing regular updates.
- Improved compliance, providing peace of mind.

With a dedicated team supporting BPL Property at every step, they have been able to mitigate risk, monitor suppliers and contractors, ensure compliance, and save time.

By centralising critical supplier information and making data



Do you relate to BPL Property’s challenges?

Are you looking for a better and more effective way to manage your suppliers?

If you’re ready to elevate your business and transform supplier management, invest in Prosure360 today!

Get in touch to find out how Prosure360 could help your business

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Website: prosure360.co.uk



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